

EXPRESSION OF INTEREST (EOI) UNDER NATIONAL COMPETITIVE BIDDING (NCB) FOR PROVISION OF OFFSHORE SUPPORT VESSEL AT CAMBAY & RAVVA BLOCK

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Ltd. is the Operator of the Offshore **RavvaBlock**, Andhra Pradesh and **CB/OS-2 Block**, Gujarat on behalf of itself and its Joint Venture (JV) partners. Cairn Oil & Gas, Vedanta Ltd., on behalf of itself and the JV partners invites reputed contractors with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in National Competitive Bidding (NCB) process for provision of support vessels for Offshore Projects and Routine Operations in CB/OS -2 block located in Gujarat and Ravva Block in Andhra Pradesh, India.

- ❖ The scope of work for this EOI shall broadly include the provision of Offshore Support Vessel to support Company's Operations.

In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

- ❖ Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- ❖ Positive net worth in each of the immediately preceding two (2) financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 1
- ❖ Company owns a minimum fleet of two offshore supply vessels
- ❖ Valid ISM Document of Compliance (ISM - DOC) held by the Company/Technical Managers for the type of vessel .
- ❖ Minimum three years' experience of providing offshore supply vessels.
- ❖ Capability to provide Offshore Supply Vessel,
 - Aged not more than 20 years during the Contract period
 - Classed by IACS member
 - DP Capability of DP Class-1
 - FiFi-1

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Documents listed below
 - Organizational outline proposal detailing their nominated management, team, staff, and business process support for this job.

- List of Offshore Vessels owned by the contractor with certificate of Registry of at least two vessels of same type or any vessel AHTS/Tug, etc.
- Valid Document of Compliance (ISM - DOC) Certificate for operating Offshore Supply Vessels
- Operations, Maintenance and Preventive Maintenance systems and procedures
- Logistics support along with maintenance and infield support details related to Company's operational area – Ravva, East Coast of India and Cambay, West coast India.
- HSE Management system, policies and documentation. Bidders to provide HSE Statistics of their company for last three years
- Valid Quality accreditations and certification. Bidders to share a copy of valid ISO certifications.
- Quality manual policy and procedures
- If a consortium is proposed, state the name/address/phone/e-mail of all consortium partners. In case of consortium, capabilities of lead bidder shall be evaluated. The submission shall therefore clearly state the name of the lead member of consortium and also furnish the consortium agreement.
- Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest. Following additional points will be considered for evaluation of financial performance:
 - Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
 - In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
 - Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
 - In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
 - All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested Contractors/ Consortiums should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link for the corresponding EOI listing on the Cairn Website i.e., <http://www.cairnindia.com> and submit their contact details

online within seven (07) days of publication of this EOI. Further to this, interested contractors would be invited to submit their techno-commercial bids (Unpriced and Priced) for evaluation and qualification via Smart Source (Cairn's e-Sourcing Platform).